



**Project Name**  
Union University -  
White Hall

**Location**  
Jackson, TN

**Industry/Market**  
Higher Education

**Scope**  
HVAC, Plumbing

## Challenge

White Hall at Union University in Jackson, Tennessee needed to be fully operational by Fall Semester 2007. Union University needed an efficient and experienced mechanical partner. S.M. Lawrence, a Comfort Systems USA (CSUSA) company, was ready to help.

## Solution

The S.M. Lawrence Team:

- Not only finished on time, but beat the original schedule by two weeks.
- Adapted and responded to Union University's needs while providing unparalleled quality work on a tight schedule.
- Won this work based on long-standing relationship with General Contractor, H+M Construction.



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“We are a national engineering and construction firm that offers a full range of Plan-Design-Build services for projects all throughout the United States. We have had the opportunity to partner with S.M. Lawrence on several projects all over the country and have always been impressed with their ability to adapt and respond to the client's needs. Their commitments to providing quality work while adhering to tight schedules is unparalleled within this industry.”

**Hunter Garrett | Project Manager**  
**H+M Construction**

## A Closer Look

S.M. Lawrence engaged in this \$3.8MM project by competitively bidding its mechanical and plumbing services. The company was also recommended by the general contractor based on their previous work history. S.M. Lawrence joined forces with H+M Construction in May 2006 to begin construction on the new science building.

Union University presented a tight schedule because the building needed to be fully operational by the Fall Semester of 2007. S.M. Lawrence invested the required manpower to ensure the project was completed on time. The company was actually able to beat the original schedule by two weeks.

This job paved the way for future jobs with Union University. Shortly after the completion of this building, S.M. Lawrence was able to assist in the construction of the university's new pharmacy building.